

B-12-012-MR | 2012 Meter Replacemtn Program | SAWS Job No. 12-4003

Request for Competitive Sealed Proposals Scoring for Price. The Bids represents 25% of the value of the total proposal.

Firm Name			Contract Callers, Inc.		Corix Utilities, Inc.		Grid One Solutions		Kentrel Corporation		Pronto Sandblasting		RG-3 Utilities, LLC		Utility Partners of USA		Vanguard Utility	
Item Name	Item #	QTY	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended
5/8" Meters	1	35,750	\$ 46.22	\$ 1,652,365.00	\$ 51.36	\$ 1,836,120.00	\$ 45.90	\$ 1,640,925.00	\$ 49.92	\$ 1,784,640.00	\$ 120.00	\$ 4,290,000.00	\$ 42.45	\$ 1,506,862.50	\$ 42.17	\$ 1,507,577.50	\$ 40.06	\$ 1,432,145.00
3/4" Meters	2	1,350	\$ 47.00	\$ 63,450.00	\$ 52.22	\$ 70,497.00	\$ 68.98	\$ 93,123.00	\$ 81.74	\$ 110,349.00	\$ 130.00	\$ 175,500.00	\$ 63.86	\$ 85,536.00	\$ 63.39	\$ 85,576.50	\$ 69.87	\$ 94,324.50
1" Meters	3	600	\$ 108.00	\$ 64,800.00	\$ 120.00	\$ 72,000.00	\$ 105.25	\$ 63,150.00	\$ 121.20	\$ 72,720.00	\$ 140.00	\$ 84,000.00	\$ 96.66	\$ 57,990.00	\$ 96.70	\$ 58,020.00	\$ 97.23	\$ 58,338.00
1.5" Meters	4	300	\$ 322.00	\$ 96,600.00	\$ 357.78	\$ 107,334.00	\$ 253.75	\$ 76,125.00	\$ 279.00	\$ 83,700.00	\$ 150.00	\$ 45,000.00	\$ 297.03	\$ 69,909.00	\$ 233.15	\$ 69,945.00	\$ 268.72	\$ 80,616.00
5/8" Meters Installation	5	35,750	\$ 270.00	\$ 9,652,500.00	\$ 26.71	\$ 954,882.50	\$ 34.15	\$ 1,220,862.50	\$ 21.75	\$ 777,562.50	\$ 75.00	\$ 2,681,250.00	\$ 34.95	\$ 1,249,462.50	\$ 35.41	\$ 1,265,907.50	\$ 25.17	\$ 899,827.50
3/4" Meters Installation	6	1,350	\$ 270.00	\$ 364,500.00	\$ 26.71	\$ 36,058.50	\$ 34.15	\$ 46,102.50	\$ 22.75	\$ 30,712.50	\$ 95.00	\$ 128,250.00	\$ 34.95	\$ 47,182.50	\$ 35.41	\$ 47,803.50	\$ 25.17	\$ 33,979.50
1" Meters Installation	7	600	\$ 270.00	\$ 162,000.00	\$ 26.54	\$ 15,924.00	\$ 34.15	\$ 20,490.00	\$ 23.75	\$ 14,250.00	\$ 145.00	\$ 87,000.00	\$ 34.95	\$ 20,970.00	\$ 35.45	\$ 21,270.00	\$ 25.17	\$ 15,102.00
1.5" Meters Installation	8	300	\$ 270.00	\$ 81,000.00	\$ 129.85	\$ 38,955.00	\$ 225.00	\$ 67,500.00	\$ 50.00	\$ 15,000.00	\$ 285.00	\$ 85,500.00	\$ 200.00	\$ 60,000.00	\$ 169.56	\$ 50,868.00	\$ 125.87	\$ 37,761.00
Inst. Meter Curb Stop Valve	9	1,000	\$ 600.00	\$ 600,000.00	\$ 134.12	\$ 134,120.00	\$ 120.00	\$ 120,000.00	\$ 30.00	\$ 30,000.00	\$ 150.00	\$ 150,000.00	\$ 87.00	\$ 87,000.00	\$ 144.27	\$ 144,270.00	\$ 59.09	\$ 59,090.00
Sub Total				\$ 12,737,215.00		\$ 3,265,891.00		\$ 3,348,278.00		\$ 2,918,934.00		\$ 7,726,500.00		\$ 3,184,912.50		\$ 3,251,238.00		\$ 2,711,183.50
Mobilization	1	Lump Sum	\$ -	\$ -	\$ 310,452.00	\$ 310,452.00	\$ 25,000.00	\$ 25,000.00	\$ 70,000.00	\$ 70,000.00	\$ 400,000.00	\$ 400,000.00	\$ 100,000.00	\$ 100,000.00	\$ 325,123.80	\$ 325,123.80	\$ 271,118.35	\$ 271,118.35
% of total				0%		10%		1%		2%		5%		3%		10%		10%
Total				\$ 12,737,215.00		\$ 3,576,343.00		\$ 3,373,278.00		\$ 2,988,934.00		\$ 8,126,500.00		\$ 3,284,912.50		\$ 3,576,361.80		\$ 2,982,301.85
Low Price																		
\$ 2,982,301.85																		
Ratio				23.41%		83.39%		88.41%		99.78%		36.70%		90.79%		83.39%		100.00%
Points Available	25	Score		5.85		20.85		22.10		24.94		9.17		22.70		20.85		25.00

Per Resolution 12-200: Award to Grid One Solutions for best overall proposal.

Request for Competitive Sealed Proposal- Price Not the Sole Contributing Factor